

SCAA ANNUAL MEMBERSHIP APPLICATION

PLEASE PRINT ALL INFORMATION, RETURN BY MAIL OR FAX TO 562-624-4101 OR JOIN ONLINE AT WWW.SCAA.ORG

First Name: _____ MI: _____ Last Name: _____ Title: _____
 Company: _____ Tel: (____) _____
 Address: _____ Fax: (____) _____
 _____ 800: (____) _____
 City: _____ State: _____ Zip/Postal Code _____ Country: _____
 E-Mail: _____ Website URL: _____

CIRCLE ONE MEMBERSHIP PRICE/CATEGORY DATE: _____

COFFEE-ORIENTED RETAILERS (MAX: \$1095)

Operating one or more retail locations in which coffee in whole bean, ground and/or beverage form is either a primary or secondary product. (Coffee house, coffee shop, mail order, café & bakery, etc.)

Basic dues (1 location) \$195
 Basic dues + multiple locations _____ x \$35 each = \$ _____

COFFEE CARTS / KIOSKS / DRIVE THRU'S (MAX: \$1095)

Selling coffee beverages primarily through mobile or smaller permanent or semi-permanent locations within other retail establishments.

Basic dues (1 location) \$195
 Basic dues + multiple locations _____ x \$35 each = \$ _____

ROASTER WHOLESALERS

Roasting coffee for wholesale distribution to retailers for resale.

Up to 1,000 bags/year \$405
 1,001 to 10,000 bags/year \$775
 10,000+ bags/year \$1,175

ROASTER RETAILERS

Operates one or more retail locations and roasts their own coffee.

1 - 3 stores \$405
 4 - 10 stores \$775
 11+ stores \$1,175

OFFICE COFFEE SERVICE (OCS) VENDING

Providing coffee, etc. to offices, businesses, factories, etc

Up to \$500,000 \$405
 500,001 to \$1,500,000 \$775
 \$1,500,000+ \$1,175

CULINARY PROFESSIONALS / RESTAURANTS

Operating one or more food service locations in which coffee is not the primary product.

Culinary Professionals \$215
 Restaurants up to \$10,000,000 \$405
 Restaurants over \$10,000,001 \$775

GROWERS / EXPORTERS / PRODUCERS

Production and exportation of green coffee.

Growers/Cooperatives 1-1,000 bags/year \$195
 Growers/Cooperatives 1,000-6,000 bags/year \$365
 Growers/Cooperatives 6,000+ bags/year \$695
 Coffee Exporters \$695
 Producer Associations \$1,055

IMPORTERS / GREEN BROKERS

Supplying green coffee from coffee producing countries.

Up to 25,000 bags/year \$405
 25,001 to 100,000 bags/year \$775
 100,001+ bags/year \$1,175

ALLIED PRODUCTS & SERVICES

Providing products, equipment, or services for the specialty coffee industry. Offering espresso machines, coffee brewing equipment, chocolates, syrups, condiments, packaging, consulting and professional services.

Up to \$500,000 \$405
 \$500,001 to \$1,500,000 \$775
 \$1,500,000+ \$1,175

DISTRIBUTORS (SPECIALTY FOOD SERVICE / OTHER)

Buy products from suppliers and resell them to retailers. \$405
 \$775
 \$1,175
 Up to \$500,000 \$405
 \$500,001 to \$1,500,000 \$775
 \$1,500,000+ \$1,175

ASSOCIATE MEMBERS (NON-VOTING MEMBER)

Press, Trade and other Non-profit Associations \$285

INDIVIDUAL MEMBER (NON-VOTING MEMBER)

Provisional Businesses—first year only, benefits and discounts would apply only to the above named individual. **Please see back for detailed information.** \$145

Please Select One:

Individual Membership*

Additional Mailing Subscription** Corporate Member

SELECT PAYMENT METHOD

International Members please add a \$30.00 supplemental mailing fee to your total.

All payments payable to SCAA. Sign up for 2 years, receive 10% discount, 3years receive 20% discount.

CIRCLE ONE: CHECK DISCOVER **SELECT ONE:** 1 YEAR _____ 2 YEAR _____ 3 YEAR _____

MONEY ORDER VISA AMERICAN EXPRESS

WIRE TRANSFER MASTERCARD OTHER: _____

CREDIT CARD NUMBER: _____ CCID: _____

CARDHOLDER NAME: _____ EXP: _____

FOR OFFICE USE ONLY

MEMBER NUMBER

SOURCE CODE

Check here if you do not wish to receive FAX and email communications from other SCAA Members and SCAA Business Partners.

Check here if you do not wish to receive FAX and emails from SCAA.



SCAA MEMBERSHIP BENEFITS AND VALUE

CHART LEGEND
BLUE: Benefits geared towards new members
GREEN: Benefits that can be used by all members
YELLOW: Benefits used by our experienced members

Benefit	Brief Description and Value	Distribution
<input type="checkbox"/> Business Start-up Package	*General Coffee Knowledge *Statistical Information	Mail, Fax or Email enrollment forms per request
<input type="checkbox"/> Shipping Benefits	*Fed Ex Shipping - up to 32% savings *Yellow Freight Shipping- up to 57% savings	Mail, Fax or Email enrollment forms per request
<input type="checkbox"/> Trade Magazines	*Free Subscriptions and discounts for renewals to popular trade journals and magazines	Automatic Enrollment with membership
<input type="checkbox"/> SCAA Health & Benefits Solution Program	*Health Insurance for Individuals and Groups *Long Term Care Insurance - 15% savings *Life Insurance *Disability Income *Accident Policy *Retirement Planning and More!	Mail, Fax or Email enrollment forms per request
<input type="checkbox"/> HRH Insurance Packages	*Workers Compensation up to 40% savings *Property, Business and Liability Insurance	Mail, Fax or Email enrollment forms per request
<input type="checkbox"/> SCAA Credit Card Processing Programs	*Discounts on Credit Card Processing Programs	Mail, Fax or Email enrollment forms per request
<input type="checkbox"/> Membership Directory and Buyer's Guide	*Comprehensive listing of the industry's products and services *Locate industry professionals to help you launch/optimize your business *Your listing is in the directory/website	Mail out once a year
<input type="checkbox"/> Online Boards and Forums	*Members only bulletin boards and specialized forums	Member Login and Password Required
<input type="checkbox"/> Annual Exposition and Symposium	* Member Discounts on attending, exhibiting and educational classes	Mail, Email brochures, flyers, application forms
<input type="checkbox"/> SCAA Resource Center	*Member Savings and Discounts on a collection of business books, training videos, reports, and technical tools	Online and Catalog available by Mail by request, Member Login and Password Required
<input type="checkbox"/> Mailing Lists	*Members can be broken down by type, region, state, etc.	Mail, Fax or Email forms per request
<input type="checkbox"/> Membership Survey	*Copy of the most recent Membership Survey which evaluates the Association	Mail or Email most recent survey per request
<input type="checkbox"/> Coffee Stats Sheet	*Quick Fact Sheet of the latest Coffee Statistics	Mail, Fax or Email information sheets per request
<input type="checkbox"/> Partner Research Reports and Surveys	*Savings on Research Reports distributed by Partners, such as NCA	Mail, Fax or Email information sheets per request
<input type="checkbox"/> Non-Profit Org Sheet	* Provides information on Non-Profit Organizations working to assist coffee growing communities	Mail, Fax or Email information sheets per request
<input type="checkbox"/> Membership Plaque	*Beautiful Wooden Plaque Display, Years of Membership are displayed	Mail, Fax or Email application forms per request
<input type="checkbox"/> SCAA Logo	*Guidelines for Usage and Logo	Email forms per request
<input type="checkbox"/> Volunteer Opportunities	*Committees, Conference, Barista Competitions, Educational classes, etc.	Announce opportunities to get involved through website, emails, and newsletters
<input type="checkbox"/> Award Programs	*Mose Drachman Sales Award *Golden Cup Award *TOPS Award	Mail, Fax or Email information and application forms per request
<input type="checkbox"/> Guilds	*Roasters Guild *Barista Guild of America	Mail, Fax or Email information and application forms per request
<input type="checkbox"/> Sponsorship/Ads Opportunities	*SCAA related and other opportunities to advertise your business and Sponsor programs and events.	Announce opportunities to get involved through website, emails, and newsletters
<input type="checkbox"/> Member to Member Benefits Program	*Advertisement opportunities to other members	Mail, Fax or Email enrollment forms per request
<input type="checkbox"/> Members Get a Member Program	*Savings on Membership through Referral Program	Mail, Fax or Email information and application forms per request

All SCAA benefits information is located online at www.scaa.org